

## Pattern of Shareholding

AS ON JUNE 30, 2016

Serial No.	No. of Shareholders	Shareholding		Total Shares Held
		From	To	
1	306	1	100	16,972
2	647	101	500	298,898
3	230	501	1,000	148,218
4	79	1,001	5,000	156,875
5	6	5,001	10,000	40,142
6	2	10,001	15,000	25,300
7	3	15,001	20,000	48,600
8	1	30,001	35,000	31,765
9	1	65,001	70,000	70,000
10	3	110,001	115,000	345,000
11	1	130,001	135,000	132,000
12	1	190,001	195,000	190,504
13	1	215,001	220,000	217,320
14	1	225,001	230,000	229,880
15	1	285,001	290,000	287,750
16	1	350,001	355,000	350,414
17	1	470,001	475,000	470,117
18	1	580,001	585,000	581,921
19	2	630,001	635,000	1,263,302
20	1	690,001	695,000	694,950
21	1	705,001	710,000	706,451
22	1	970,001	975,000	973,000
23	1	1,025,001	1,030,000	1,027,700
24	1	1,170,001	1,175,000	1,172,422
25	1	1,390,001	1,395,000	1,393,067
26	1	1,520,001	1,525,000	1,520,565
27	1	1,600,001	1,605,000	1,602,920
28	1	1,615,001	1,620,000	1,619,624
29	1	1,620,001	1,625,000	1,620,387
30	2	2,045,001	2,050,000	4,093,397
31	1	2,240,001	2,245,000	2,240,195
32	1	2,280,001	2,285,000	2,281,100
33	1	2,795,001	2,800,000	2,796,884
34	1	2,805,001	2,810,000	2,808,070
35	1	3,445,001	3,450,000	3,445,400
36	1	3,460,001	3,465,000	3,463,370
<b>Total</b>	<b>1,306</b>			<b>38,364,480</b>

Shareholders' Categories	No. of Shareholders	Shares Held	Holding Percentage
Individuals	1,291	25,555,852	66.61
Joint Stock Companies	7	3,224,758	8.41
Financial Institutions	3	3,430	0.01
Insurance Companies	1	200	0.00
Investment Companies	4	9,580,240	24.97
<b>Total</b>	<b>1,306</b>	<b>38,364,480</b>	<b>100.00</b>

## Detail of Pattern of Shareholding

Associated Company	Shares Held
M/s. Gani & Tayub (Private) Limited	1,620,387
<b>Mutual Funds</b>	None
<b>NIT</b>	3,050
<b>Directors and their spouse(s) and minor children</b>	
Haji Haroon Bilwani	2,240,195
Mr. Peer Mohammad Diwan	2,796,884
Mr. Abdul Razak Diwan	3,445,400
Mr. Zakaria Bilwani	1,620,624
Mr. Usman Bilwani	2,048,048
Mr. Iqbal Bilwani	1,424,832
Mr. Shabbir Diwan	421,414
Mr. Muhammad Taufiq Bilwani	119,200
Mr. Muhammad Waseem	500
Mst. Majida Haroon	230,880
Bai Amina	287,750
Mst. Razia Ahmed	639,803
<b>Executives</b>	2,651,433
<b>Public Sector Companies, Corporations and Joint Stock Companies</b>	2,631,961
<b>Banks, Development Finance Institutions, Non-Banking Finance Companies, Insurance Companies, Takaful, Mudarabas, and Pension Funds.</b>	8,553,230
<b>Shareholders holding 5% or more</b>	
M/s. Eurobond Investments Limited	3,463,370
Mr. Abdul Razak Diwan	3,445,400
M/s. Ventures Asia LLC	2,808,070
Mr. Peer Mohammad Diwan	2,796,884
M/s. Treatbase Limited	2,630,620
M/s. Redwood Investments Ltd.	2,281,100
Haji Haroon Bilwani	2,240,195
Mr. Usman Bilwani	2,048,048
Mst. Zohra Hajiani	2,046,349
<b>Transactions in the shares of the company by:</b>	
Mr. Iqbal Bilwani - Director (gifted by his son)	164,765
Mr. Muhammad Asif - Executive (purchased)	7,519